

30200 Detroit Road Westlake, OH 44145 (440) 899-0010 COMMERCIAL REAL ESTATE DEVELOPMENT ASSOCIATION
NORTHERN OHIO CHAPTER

CHAPTER GAVEL SPONSORSHIP

PLATINUM: \$10,000 (no competing industries in category)

- · One NAIOP full regular membership
- One NAIOP Developing Leader membership
- Foursome at Charity golf outing (value ≥\$1300)
- Hole sponsorship at Charity Golf Outing (value \$600)
- Opportunity to be featured in Properties Magazine NAIOP article
- · As available, opportunity to speak at an event
- Two complimentary tickets to the Chapter's premier networking event
- Recognition at board meetings and events
- Presenter at Awards Banquet with one complimentary registration
- Two complimentary tickets to all regular Chapter events
- Recognition on all emails, sponsor ribbon at events, listing on website, signage at all chapter events

SILVER: \$2,500

- Four complimentary tickets to any one regular Chapter event (does not include signature events, Awards or Charity Golf/Clays)
- Two complimentary tickets to the Chapter's premier networking event
- Recognition on all emails, sponsor ribbon at events, verbal recognition at events, listing on website, signage at all chapter events

GOLD: \$5,000

- Foursome at Charity golf outing (value ≥\$1300)
- Hole sponsorship at Charity Golf Outing (value \$600)
- · As available, opportunity to speak at an event
- Two complimentary tickets to the Chapter's premier networking event
- · Recognition at board meetings and events
- Presenter at Awards Banquet with one complimentary registration
- Two complimentary tickets to all regular Chapter events (does not include signature events, Awards or Charity Golf/Clays)
- Recognition on all emails, sponsor ribbon at events, listing on website, signage at all chapter events

For complimentary event registrations, submit requests to naiop@wherryassoc.com

BRONZE: \$1,000

- Two complimentary tickets to any one regular Chapter event (does not include signature events, Awards or Charity Golf/Clays)
- Recognition on all emails, sponsor ribbon at events, recognition at events, listing on website, signage at all chapter events

NAIOP CHARITIES ANNUAL GOLF OUTING

(Please make check out to NAIOP Charities, Inc. Sponsor packages and rates are subject to change in 2025.)

Gold Tee Sponsors - Includes a foursome: \$3,000

- Foursome for golf (value ≥\$1300)
- · Reserved table at dinner
- · Prominent signage at the event
- Signage at one of the holes (\$600)
- 75 Raffle tickets and buy-in for Skins (\$100)
- First option to provide additional promotional items at event

Silver Tee Sponsors – Includes a foursome: \$2,500

- Foursome for golf (value ≥\$1300)
- · Signage at the event
- Signage at one of the holes (\$600)
- 50 Raffle tickets and buy-in for Skins (\$80)

Bronze Tee Sponsors - Includes a foursome: \$2,000

- Foursome for golf (value ≥\$1300)
- · Recognition at the event
- 25 Raffle tickets and buy-in for Skins (\$60)

Lunch/Dinner Sponsor: \$1000

- Includes signage at the lunch and dinner
- · 2 Tickets to dinner
- 10 Raffle tickets

Beverage Sponsors: \$1000

- Includes exclusive signage at beverage station
- 10 Raffle tickets

Hole Sponsor: \$600

- · Includes exclusive signage at one tee box
- Company representative at hole (if desired)
- 10 Raffle tickets

About the Annual Charity Golf Outing:

NAIOP Charities will be hosting its 32nd Annual Outing in 2025. The event has raised approximately \$15,000 - \$20,000+ annually and supports many worthy charities and educational facilities/sponsorships in the Commercial Real Estate Community.

SIGNATURE EVENT SPONSORSHIP

Annual Awards of Excellence Banquet (all sponsor packages subject to change)

Save the Date: May 7, 2025, TRUSS

Platinum Sponsor*: \$5,000 (1)

- Opportunity to be featured in *Properties Magazine* NAIOP article.
- Prominent sponsor position and recognition during the event, and sponsor signage
- · Acknowledgement on the event invitation
- Acknowledgement on all electronic and written correspondence for event
- Signage (you provide) and a skirted banquet table to display company information
- · Recognition by presenter at podium
- · Option to introduce an award recipient
- · Complimentary table
- · Signature Drink selection with signage at bar

Gold Sponsor*: \$3,500 (2)

- Sponsor recognition during the event, and sponsor signage
- Acknowledgement on the event invitation
- Acknowledgement on all electronic and written correspondence for event
- Signage (you provide) and a skirted banquet table to display company info
- · Recognition by presenter at podium
- · Two complimentary tickets

Naming Rights to one of the awards*: \$2,500 (2)

- Award named after company with name engraved on the winner's trophy
- Acknowledgement on the event invitation
- Acknowledgement on all electronic and written correspondence for event
- Recognition by presenter at podium
- · Two complimentary tickets

Bar Sponsor: \$2,000

- · Acknowledgement on the event invitation
- Acknowledgement on all electronic and written correspondence for event
- · Prominent signage at the reception
- Signature Drink

Food Sponsor: \$1,500

- · Acknowledgement on the event invitation
- Acknowledgement on all electronic and written correspondence for event
- Prominent signage at the reception food display

Silver Sponsor: \$1,000

- · Acknowledgement on the event invitation
- Acknowledgement on all electronic and written correspondence for event
- Recognition by presenter at podium

Bronze Sponsor: \$500

- · Acknowledgement on the event invitation
- Acknowledgement on all electronic and written correspondence for event

*2024 Awards / Platinum, Gold and Naming Rights sponsors have first option for renewal.

About the Awards of Excellence Program:

NAIOP's Annual Awards are the most prestigious in the commercial real estate community. Nominees should be the firms and individuals that best represent our industry in the quality of their real estate projects, their leadership and their contributions and involvement in the communities in which they do business.

The Awards of Excellence Program is dedicated to recognizing excellence in the design, development and market success of industrial, office and mixed-use projects; and increasing awareness of the many benefits of outstanding design and development.

NAIOP Northern Ohio Sponsorship Opportunities

ADDITIONAL SPONSOR OPPORTUNITIES

Women's Leadership Network (inquire for details)

Membership Mixers (cocktail receptions)

\$400 Each event individually and/or exclusively sponsored

Fall Social Event

- \$1,000 **MAIN EVENT**: Signage at registration and company logo listing on all emailing promoting event. Opportunity to provide company material at registration. One complimentary registration and opportunity to register all company participants at member pricing.
 - \$500 **SUPPORTING**: Signage and company name listed on emails promoting event. Opportunity to register all company participants at member pricing.
 - \$250 **CONTRIBUTOR**: Signage and company name listed on emails promoting event.

Educational Programs (open to all members and non members)

\$500 Company names listed on all emails promoting event, signage and verbal recognition at event, opportunity to register all company participants at member pricing.

Developing Leaders - Tours and Mixers

\$500 Company names listed on all emails promoting all events, signage and verbal recognition at all DL events, opportunity to register all company participants at member pricing.

Choose Sponsor Options

Chapter Gavel Sponsorship		Awards of Excellence			Golf Outing			
☐ 10,000 Platinum☐ 5,000 Gold☐ 2,500 Silver☐ 1,000 Bronze		□ 5,000 Platin □ 3,500 Gold □ 2,500 Nami □ 2,000 Bar □ 1,500 Food □ 1,000 Silve □ 500 Bron	ing Rights I r			2,500 2,000 1,000 1,000	Gold Tee Silver Tee Bronze Tee Lunch/Dinner Beverage Hole	
			26					
Membership Mixers	rs Fall Social Event		Educational Development Develo		loping Leaders Events		Women's Leadership Network	
L 400	□ 500 Supportin □ 250 Contribut	ng 🗆 500		□ 5	600		☐ Inquire for details	
		•						
Full Name			Company					
Mailing Address			Email Address					
			Phone					
City, State, Zip			Fax Number					
Payment Method								
☐ Check (make payable to NAIOP (or to NAIOP Charities fo	MasterCard □	☐ American Express	s 🗆 [Discover Am	ount Due	\$		
Account Number	Expiration Date	CVV2 Na		ne as it appears o	n card			

Return form and payment to NAIOP Northern Ohio, c/o Wherry Associates, 30200 Detroit Road, Cleveland, OH 44145-1967 or fax to 440-892-1404. Questions, contact the NAIOP Northern Ohio office at p. 440-899-0010 or naiop@wherryassoc.com